

2007 Vallejo Chamber of Commerce Officers and Directors

Officers

Richard (Dick) Hassel, Chairman
Touro University - California

Freda Dill, Chairman Elect
US Bank

John Feldman, Treasurer
Nationwide Floor & Window Coverings

Past Chairmen

Verna Mustico
Mustico Realty

Michael Wilson
ARC Inc. Architects

Divisional Vice Chairmen

Lou Caretti, Political Advocacy
Favaro, Lavezzo, Gill, Caretti & Heppell

Erin Hannigan, Economic Development
State Farm Insurance

Walter Newell, Membership Services
Newell Properties

Directors

Larry Asera, Asera Group, LLC

Joe Barkett, Solano County Fair

Terry Glubka, Sutter Solano Medical Center

David Jones, Foster Lumber Yard

Martin Lathrop, Six Flags Discovery Kingdom

Tony LoForte, Zio Fraedo's of Vallejo

Chelle Palmaffy, Lennar Mare Island

Pamela Pitts, Pamela Pitts & Associates

Ron Rhea, Times-Herald

Kenny Ross, Team Superstores

Jerry Wilkerson, Solano Bank

Vallejo Chamber of Commerce Management and Staff

Rick Wells - President and Chief Executive Officer

Rich Geist - Membership/Sponsorship
Marketing Communications

Constance Howard - Community Promotions Coordinator

Bobbie Dill - Finance

Jo Jo & Juni Abuda - Finance

Jenny Klimisch - Graphic Design

Cristin O'Keefe - Administrative Assistant

Vallejo Chamber of Commerce
427 York Street
Vallejo, CA 94590
www.vallejochamber.com



PINNACLE SPONSORS



Times-Herald



Annual Report 2006



Strengthening the Local Economy
Representing the Interests of Business to Government
Providing Quality Networking Opportunities
Promoting and Connecting the Community

Message from the President and CEO



To Our Valued Members,

It is with great pride that we present the 2006 Annual Report. During the past year, the Vallejo Chamber of Commerce worked to provide the best possible benefits for our members. In doing so, we also tried to infuse the entire Vallejo business community with a renewed sense of spirit and energy.

Our accomplishments in 2006 reflect the Chamber's commitment to Vallejo's future. We established Leadership Vallejo, an organization that will help develop our future community leaders. In partnership with the Vallejo Business Alliance, the Chamber organized Vallejo's first-ever officially sanctioned trade mission to the Philippines. And, most importantly, we established a new headquarters for the Chamber and the business community at 427 York Street.

As you know, our businesses and our community are growing rapidly. There is a tremendous amount of new development and redevelopment that is changing the face of our dynamic city. At the heart of this modern renaissance for Vallejo are you, the members of this organization, who have chosen to make a commitment in terms of time and investment to this great community.

Thanks to our members and to our dedicated staff, the Vallejo Chamber of Commerce continues to grow and thrive. Together, we will continue to make the Vallejo business community stronger and more prosperous in 2007 and beyond.

Paul Wells

Mission Statement

The Vallejo Chamber of Commerce is organized for the purpose of advancing the commercial, industrial, civic and general interests of Vallejo and the surrounding area.

Awards in 2006



California Chamber of Commerce
Compliance Partner of the Year



Solano Transportation Authority
Business of the Year



Filipino-American Chamber of Commerce
Business Partner of the Year

Accomplishments in 2006

Making A Difference - Your Business Advocate

Economic Development

- 1500+ Member Business Referrals
- Endorsement and Promotion of Major Development Projects: Downtown, Waterfront, Mare Island
- Actively assisted in Recruiting New Businesses to Vallejo, including Best Buy
- Organized 1st Trade Mission to the Philippines in cooperation with the Vallejo Business Alliance

Political Advocacy

- Hosted Annual Legislative Day in Sacramento
- Successfully Opposed Measure J, an anti-growth proposition
- Supported thorough Study of Economic and Environmental impacts of potential Walmart Supercenter
- Opposed the proposed Alarm Code Fee, which was then rejected by the Vallejo City Council
- Supported Six Flags Marine World in the defeat of AB 3027, a bill to impose unnecessary restrictions on the theme park
- Promoted Local and Regional Transportation Solutions in Partnership with the Solano Transportation Authority

Community Partnership

- Established Leadership Vallejo
- With the Rotary Club, provided 1,800 Dictionaries to Vallejo 3rd Graders
- Provided four (4) Chamber Scholarships to Vallejo High School Students
- Recognized Business and Community Leaders by sponsoring Merchants Hall of Fame, Spirit of Solano, Bud Butler Chamber Man of the Year, and Athena Awards

Member Services & Networking

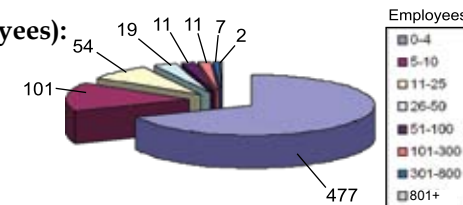
- Distributed Mandatory Employment Posters to All Members
- Developed New Business Directory, Business Retention Folder and City Map
- Significantly Upgraded Monthly Newsletter and Bi-Monthly E-News Brief
- Hosted Major Chamber and Community Events: 131st Installation, 43rd Golf Tournament, 4th of July, Ducky Derby, Seafood Extravaganza

Chamber at a Glance - 2006

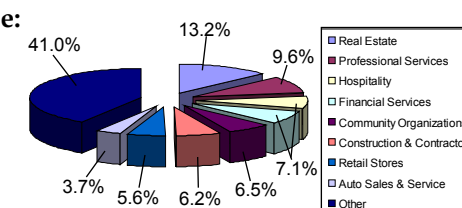
Number of Members: 682
Employees Represented: 11,300+
New Members in 2006: 126

Membership

By Size (Number of Employees):



By Category Type:

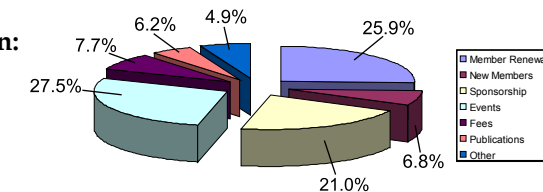


Financial Summary

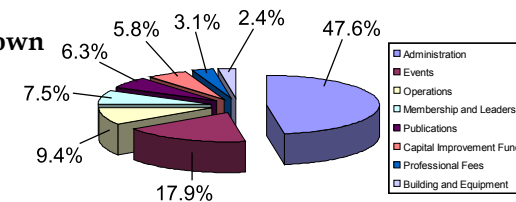
Total Assets (Restricted and Non-Restricted) as of 12/31/06: \$305,000

2006 Operating Budget: \$622,000

Revenue Breakdown:



Expense Breakdown



Revenue by Year:

