

VALLEJO BUSINESS

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Dave Jones, Patrick McCuire of Cal Bis, Board Chair Freda Dill, Wanda Chihak, Dave Freitas of Cal Bis and Russ Barnes at the Cal Bis office in Sacramento.

Chamber Leaders Represent Vallejo in Sacramento

On Tuesday, August 12th, representatives of the Chamber Board, Political Advocacy Committee and Chamber Staff met with officials in Sacramento to discuss the critical issues facing the Vallejo Business Community. The Chamber met with State Senator Patricia Wiggins, representatives of Assemblymember Noreen Evans, the California Chamber of Commerce and California Business Investment Services (CalBis).

The main objective of the meetings was to seek advice and counsel as to what support state officials and agencies can offer Vallejo to enhance our ability to expedite existing major developments, provide economic develop-

ment incentives, and attract new businesses.

Topics that were discussed with Senator Wiggins and Assemblymember Evans' staff included potential financial assistance, planning grants for transportation projects, and state-funded resources available to assist in economic development.

The extension of the LAMBRA (Local Agency Military Base Recovery Area) on Mare Island, as well as potential new Enterprise Zones and Redevelopment Areas in Vallejo were explored. The issue of the Environmental Cleanup of Mare Island and the potential Early Transfer of certain parcels controlled by the Navy were also discussed. *✎*

Vallejo Chamber Endorses County General Plan Update

The Board of Directors of the Vallejo Chamber of Commerce voted unanimously at its regular meeting on July 22nd to support the proposed update to the Solano County General Plan. As it was approved by the Solano County Board of Supervisors at its meeting on July 29th, the General Plan update will be put before voters for approval on the November 4th ballot.

"The Vallejo Chamber is pleased to join the Vacaville Chamber and the Fairfield-Suisun Chamber in support of the Solano County General Plan Update," said Freda Dill, Vallejo Chamber

Board Chair. "We would like to acknowledge the hard work and efforts of the General Plan Update Citizens Advisory Committee and the County Staff for their work in crafting an update which meets the needs of our growing county, while respecting our agricultural lands and heritage."

The Solano County General Plan Update would be the first comprehensive update since the General Plan Elements were adopted in the 1970s and 1980s. The General Plan Update will be adopted if a majority of the voters in Solano County approve it during the November 4th election. *✎*



Co-Owners Lori Schaeffer and Tiffany Somera looked on as Mayor Osby Davis cut the ribbon at the Grand Opening of Golden Gate Staffing on Springs Road.

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REPORT FROM 2008 BOARD CHAIR FREDA DILL

Focusing on the Positives



With major issues like the City's Bankruptcy and the poor Economy grabbing the daily headlines, it is easy

to develop a sense of doom and gloom. However, very positive things are happening daily in our community that we should celebrate and promote.

Take New Businesses for Example – In the past few weeks, two new restaurants, Danny's Kitchen at the Quality Inn and City Lights Cantina in Downtown, have opened their doors.

Alamillo Rebar on Mare Island has nearly doubled its space and tripled its initial employment to 100+ employees.

Krystle Property Management will be celebrating its 20th Anniversary later this month.

And the long-planned Wilson Avenue Improvement Project has finally been completed and will have its official Ribbon Cutting in early September.

Congratulations to all of the folks behind these successful ventures, and I promise to continue to celebrate and promote all the goods that are happening in our businesses and the community!

Vallejo Has Great Assets

Take it from Sandy Person at Solano EDC, who proclaims that Vallejo has extremely valuable assets that should be promoted

on a regular basis. In particular, she points out that we have three schools of higher education (Touro, Cal Maritime and SCC), and we have great water assets – our waterways, our waterfront, and our water supply. Person added that the water supply in particular will be very important for the attraction of future businesses, as communities like Vacaville will

“Vallejo has extremely valuable assets that should be promoted on a regular basis”

soon have exhausted their access to water for major users.

Team Tennessee and National Night Out

Speaking of Positives, I would like to congratulate Team Tennessee, a group formed by members of the first class of Leadership Vallejo, on the completion of the first phase of their project to improve the appearance of the “Gateway to Mare Island”, Tennessee Street. The team has placed banners, proclaiming Tennessee Street as a place of importance in Vallejo’s

history and its future, on the light poles on Tennessee between Monterey Street and Napa Street. As money permits, they will add more blocks until there are lights and banners from the freeway to the island. Great Job!

And kudos go as well to my Tennessee Street business neighbors like Minuteman Press, Centro Latino/Realty World and Kelly Moore, for joining my company, US Bank, in organizing great food and entertainment for National Night Out on August 5th. Hundreds of our community members came to celebrate family and community with us. This just shows that no matter what else is happening, people still want to meet each other and work with each other in a neighborhood community.

Shop Vallejo-opoly Coming Soon

You may have seen mention of this in the Times-Herald – we will soon be introducing a new advertising/marketing product for our members only – Shop Vallejo-opoly! The aim is to promote our members to consumers and get shoppers to know local businesses better. This is part of our upcoming Shop Vallejo 1st program, which you will be hearing a lot more about in the coming months.

There are great things happening in Vallejo and we will continue to let you know about as many of them as possible. ☺

CONNECTING THE COMMUNITY



Owners Moon & Jane Kang, Mayor Osby Davis, Board Chair Freda Dill and Past Board Chair Verna Mustico celebrated the Grand Opening of Danny's Kitchen at the Quality Inn Vallejo.

PROVIDING QUALITY NETWORKING OPPORTUNITIES

45th Annual Chamber Tourney Scores An Ace with 160+ Members

A full tournament of 144 golfers plus a score of tee hosts, volunteers, staff and guests enjoyed a gorgeous afternoon of golfing, networking and fun during the Vallejo Chamber of Commerce 45th Annual Golf Tournament at Hiddenbrooke Golf Club on Monday, July 28th.

This year's tournament and dinner was presented by Lennar Mare Island. The volunteer golf tournament committee was organized under the leadership of Chairman John Feldman of Nationwide Floor & Window Coverings. Other members of the committee included Barbara Chavez (Mustico Realty), Kathe Chandler (First Bank), Jason Dunn (Jason E. Dunn Accounting), Tom Egidio (DTS Egidio), John

Estes (Individual Member), Peter Friesen (Vallejo Garbage Service), Julie Jackson (Krystle Property Management), Carmen Juarez (Hiddenbrooke Golf Club) and Angela Rundles (Mare Island Golf Club).

Additional Event Sponsors included Tri-Eagle Beverage (Exclusive Beverage Sponsor), Toyota Vallejo (Hole In One Sponsor), Kiewit Building Group, First Bank, and Favaro, Lavezzo, Gill, Caretti & Heppell. The Tee Hosts were Costco, Enterprise Wireless Solutions, Kiwanis Club of Vallejo/Vallejo, Suburban Kiwanis Club, Krystle Property Management, Vallejo Chamber Ambassadors and ValNet.



Players gather to celebrate with Enterprise Wireless Solutions staff at the 18th Fairway at Hiddenbrooke Golf Club.



Jim Russey and James Brunson enjoy the scenic layout of Hiddenbrooke Golf Club during the Chamber's Annual Golf Tournament.

The Tournament and Contest Winners of the 45th Annual Vallejo Chamber Golf Tournament:

- | | |
|--|--|
| <p>1st Place – Men's
Triad Communities
Curt Johansen
Willie Holdan
Chad Kitz
Sieg Wroebe</p> <p>2nd Place – Men's
Vallejo Firefighters
Jon Riley
Tim Booth
James Brunson
Jim Russey</p> <p>1st Place – Mixed
Krystle Property Mgmt
Julie Jackson
Ron Jackson
Rick Nichelman
Bobby Hernden</p> | <p>2nd Place Mixed
Mare Island Golf Club/Eagle
Vines Golf Club/VCUSD
Angela Rundles
Corey Criner
Mike Stirling
Rick Damelio</p> <p>Long Drive
Men's – Tony Lazzarini
Women's – Stella Aldridge</p> <p>Closest to the Pin
Hole #3 – M - Jon Riley
Hole #3 – W - Freda Dill
Hole #6 – M - Joe Lopez
Hole #6 – W - Kris Shirrell,
Hole #13 – M - Curt Johansen
Hole #13 – W - Joanie Erickson
Hole #15 – M - Kyle Wheeler
Hole #15 – W - Candy Pierce. <i>50</i></p> |
|--|--|

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MEMBER NEWS

Chamber Partners with New Publisher for 2009 Directory

The Vallejo Chamber is very pleased to be offering an exciting benefit for chamber members. The Chamber has contracted with Chamber Publishing to create the 2009 Business Directory & City Guide. One look at the success of other chamber publications from this publisher (Pleasanton, Palo Alto, Millbrae, San Jose ... the list goes on) and you'll see that the Chamber is set to have a valuable tool to promote members and the community. This is going to be a publication held and used by people all over the Vallejo Area.

Don't miss your chance to be called out in this important piece. Surveys on chamber directories show that they are retained and referred to frequently by newcomers, visitors, established residents and companies. Being a member of the chamber shows that you are a credible business that gives back

to the community. Make sure those doing business and shopping in Vallejo know that about your business.

In addition to the printed directory, there will also be an online version of the guide available to everyone with an internet connection. The print directory will still be an important resource, but the online version will significantly increase the reach of our publication. Both printed and online directories will be distributed for one year. Visit www.truebluelocal.com/Vallejo for more information.

If you'd like information about increasing your visibility through advertising in the directory, contact the publisher, Chamber Publishing: email Linda at Linda@chamberpublishing.com, call her at (650) 728-7504, or fax a request to (925) 600-9173. ☎

ValNet Connects Members

ValNet has been very busy this summer. The Chamber's Networking Group had a successful day at the Chamber Golf Tournament at Hiddenbrooke, and had a lot of fun while doing it. ValNet members took photos of each foursome and had two games for all to enjoy: the "longest marshmallow drive", a contest in which many participated, and "golf club

limbo", which only a few brave people opted to play. ValNet also hosted a members-only social in August for their hardworking members to relax at the marina and enjoy some food and drinks.

ValNet continues to develop very interesting topics and host guest speakers in their weekly meetings, including interaction with different personality types

in business, multiple types of investments, insurance education, updates in the real estate market, and retirement plans for small to large businesses as well as self-employed persons.

ValNet is a forum for professional people to develop mutually supportive relationships and business leads, expand business networks and promote quality-of-life, prosperity and sustainability within the Vallejo community.

ValNet meets on Wednesdays from 12 to 1 p.m. at the Chamber office, 427 York Street. Visit the ValNet website for more information at www.VallejoValnet.com. If you have any other questions, feel free to call ValNet Chair Tony Shannon at 747-4747. ☎



ADVOCACY CORNER

Chamber Political Advocacy Your Business Advocate

The Chamber Board of Directors has taken the following advocacy positions:

The Chamber Board of Directors took the following advocacy position in July:

1. Supported the Proposed Update to the Solano County General Plan.
County Action: *The Solano County Board of Supervisors Approved the Update to the Solano County General Plan, and it has been placed on the ballot for the November 4th Election.*

Pending Issues:

1. Recommended that the City of Vallejo move forward with the planned two-lane reconfiguration and re-striping of the Mare Island/Wichels Causeway. (March 25th, 2008)
City Action: *Department of Public Works in communication with CPUC for approval.*
2. Supported the approval of the Third Amendment to the Disposition and Development Agreement between Triad Communities and the City of Vallejo for development in downtown Vallejo. (January 17th, 2008)
City Action: *No Action Taken Yet by City Council and Redevelopment Agency.*

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BOARD MEMBER SPOTLIGHT

Tony LoForte Jr. Zio Fraedo's of Vallejo



Board Member Since: 2007

Description of Business:

Zio Fraedo's of Vallejo provides fine Italian and Continental cuisine. Zio Fraedo's currently has two locations: Pleasant Hill which was established in 1976 and Vallejo which opened in late 2005. Zio Fraedo's of Vallejo is owned and operated by Tony & Sherry LoForte.

Description of Job/Duties:

Oversees all aspects of the restaurant from purchasing to final product.

Manages wait staff and helps coordinate banquets.

Community Involvement:

Moved to Vallejo about two years ago. Sitting on the Board of Directors for the Vallejo Chamber of Commerce is his first contribution.

Personal Information:

Born in 1972, in Concord California. Attended SF State majoring in Sociology / Football. Married to Sherry for 3 years. Two daughters, Elizabeth (3) and Isabella (1). ☺

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*New Members from 7/15/2008 - 08/14/2008

MEMBER NEWS



Big Brothers Big Sisters Golf for Kids Sake in October

Big Brothers Big Sisters of the North Bay proudly invites you to their 38th Annual Golf for Kids' Sake on Friday, October 10th at StoneTree Golf Club in Novato. You can make the difference in the life of a child by participating in this exceptional "Scramble" tournament, including lunch and dinner featuring renowned gourmet chef and caterer Elaine Bell. With exciting prizes throughout the course and local wineries stepping up to the "tee," this fast selling tournament is gaining recognition as the "hot ticket of the North Bay."

After a day full of golf, you will bask in the glow of the sun and rolling greens, sipping on a selection of fine wines as you enjoy a tantalizing feast. With an elite silent auction full of magical getaways, exquisite dining experiences, sports memorabilia, and of course wine...this entire day promises that you will leave with an expansive smile and full stomach, all to raise money for Big Brothers Big Sisters of the North Bay.

Big Brothers Big Sisters of the North Bay now serves over 1,000 youth in Marin, Napa, and Solano

Counties. A national study showed that "Littles" matched in BBBS programs are:

- 52 % less likely to skip school and have 3 times fewer dropouts
- 46% less likely to use drugs, and 27% less likely to use alcohol
- 4 times fewer teen pregnancies and arrests

To register, please complete the Registration Form that can be found at www.bbbsnorthbay.org – the fee is \$250 per player for early registration by September 24th. After September 24th, the fee is \$275. Please add \$50 per guest if they are attending the dinner only.

If you are also interested in becoming a sponsor of Golf for Kids' Sake, you may view the Sponsorship Package at www.bbbsnorthbay.org. If you are not interested in playing golf but would like to participate in the event by becoming a Tee Sponsor, you will receive marketing visibility on the golf course and dinner with a guest following the tournament. Please call Katie Hamilton at (415) 453-3800 ext. 229 or email: khamilton@bbbsnorthbay.org.

UPCOMING EVENTS

MEETINGS

Ambassadors	September 2 nd - 5:30 p.m.
Political Advocacy	September 3 rd - 9:00 a.m.
Vallejo Business Alliance	September 9 th - 9:00 a.m.
Education Roundtable	September 10 th - 10:00 a.m.
Economic Development	September 10 th - noon
Board of Directors	September 16 th - noon
ValNet	Every Wednesday - 1:30 p.m.

AROUND THE CORNER

Grand Opening & Ribbon Cutting
Ultimate Living Space
 1350 Sonoma Boulevard
 Friday, September 5th
 5:00 p.m.

Vallejo Chamber Business Mixer
Vallejo Insurance Associates, LLC
 840 Tuolumne
 Thursday, September 25th
 5:30-7:30 p.m.

For an updated listing of all Chamber and Community events please check out www.vallejochamber.com

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Did You Know...

Facts About the Month of September

September is the ninth month of the year in the Gregorian Calendar and one of four Gregorian months with 30 days.

In Latin, septem means "seven" and septimus means "seventh"; September was in fact the seventh month of the Roman calendar until 153 BC, when there was a calendar reform from the month of the Ides of March to the Kalends, or January 1.[1]

September marks the beginning of the ecclesiastical year in the Eastern Orthodox Church.[citation needed] September begins on the same day of the week as December every year, because there are 91 days separating September and December, which is a multiple of seven (the amount of days in the week).

Flower: Morning-Glory

Birthstone: Sapphire

Astrological Signs:

Virgo: Aug. 22 - Sept. 23 • Libra: Sept. 24 - Oct. 23

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